

Project Risk Management



- **More than TWO THIRDS (68%) of all projects fail!** There is a plethora of potential reasons for such a high failure rate, but mostly, avoiding this shocking statistic boils down to ensuring the effectiveness of 3 things; People, Process & Communications. Sounds easy? Not so, apparently!
- **7-14 days (average) are wasted avoiding crucial conversations, an average of \$7,500 PER CONVERSATION in lost time & resources!**
- **1% (ONE!) of employees feel “extremely confident” voicing their workplace concerns, delivering “bad news”.** Aside from the damaging effects to employee morale, relationships, timelines & culture, the organizational impact from employee inability to speak up in crucial moments - more than \$50,000!

About Approach Consulting

Enabling your business & technology success today, helping your people with change.

We are a trusted, independent, and objective Consulting firm providing Technology Advisory, Organizational Transformation and Project-based Services.

Contact Us: (844) 427-7762 | www.approach-consulting.com



The top five most frequent reasons why technology projects are likely to go off the rails

1. The customer didn't start its selection process with an independent, vendor-agnostic, advisory partner
2. The customer accepts at face value what vendors and integrators tell them
3. Leadership didn't "own" the project
4. Template contracts are signed without negotiating
5. Leadership sees the vendor and integrator as their partner

Whether you know you have issues, you fear crucial conversations are not occurring, or you simply want to increase your project success ratio, our experienced & transparent project consultants (many of whom have ensured success in the most hostile, critical or toxic environments) will help you to independently & objectively assess, and if necessary, re-focus, your project to ensure:

- you & your team are on track, and if you are not, we'll get you back on track
- your risks are mitigated & communicated(!), and,
- you are driving towards achieving optimal outcomes

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By engaging us, you can leverage our trusted program, project & risk management expertise in any/all of the following areas:

Executive Advisory

Providing your Leadership team with our independent, objective, and transparent perspective of your project(s) so that organizational governance, and strategic, operational & tactical objectives are met/exceeded

Program / Project Leadership / Mentoring

Helping your staff to better lead their project(s), manage risk, and communicate more effectively

Vendor / Integrator management

Collaborating with and riding herd on your vendor(s) & integrators, keeping them on track, so you keep moving forward.

Our experienced consultants will tell you when suppliers are blowing smoke to up-sell their services, and when they're drawing attention to a legitimate problem

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Interim project team resources

Augmenting your current team when operational circumstances require an alternative approach

Project Recovery

Getting your project back on track if it is not where you need it to be!

Let's get started TODAY

“Integrity, unwavering partnership, deep subject matter expertise, attention to detail and a sharp focus on client success are all hallmarks of an Approach Consulting experience.

If you want a consulting firm that feels like a natural extension of yours (or what you feel yours should be), look no further.”

- Edward R. Davis, Director, \$1 billion Professional Services company

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