



Our Typical ERP Services

- Ensure leadership and organizational buy-in & governance model for success
- Lead your organization through successful requirements/scope determination
- Draft RFP (ERP vendor, implementation partners), develop, issue and manage process
- Lead ERP vendor responses and scoring
- Facilitate vendor demonstrations
- Facilitate site visits with current ERP vendor clients and vendor corporate staff)
- Lead reference verification
- Lead final scoring and vendor selection
- Deliver ROI & cost-saving advisory services
- Lead/support vendor contract negotiation
- Manage all communications (internal & external)

How We Partner

- You determine that you do not have our skills in-house
- We seamlessly integrate into your current culture and operational fabric
- We objectively deliver our impartial services, and advocate for you only
- We provide knowledge transfer & enable your staff with a rapid path to value realization
- You own implementation responsibilities at your convenience (or we help you find the right partners)
- We roll off the project only after having successfully transitioned to you or your implementation partner(s) OR
- We provide complimentary services when you need to support wider change / growth

How Will Our Services Make Your Life Better?

- No permanent staffing required, reduces your operational expenditure
 - No compensation packages, benefits, paid time off etc. needed
- Mitigated risk given prior advisory and consulting experiences, successes
- Our emotionally intelligent consultants are genuine, positive, approachable and humble
- They ask thoughtful questions, are consistent and thorough but do not seek attention
- Most importantly, they are human, they smile, are fun and passionate in all that they do!
- We are current with ERP ecosystem vendors (road maps, products, connections, models, negotiation components)
- We are current with ERP implementation partners (sector focus, successes, connections, negotiation components)
- We possess significant business operations, and implementation leadership/delivery experience
- **We focus on competency, trust, upholding reputations & long-term, enduring relationships**
- **We are 100% objective, impartial, and have ZERO sales partnerships with vendors**

About Approach Consulting

We create the MOST value for global clients in the areas of Merger and Acquisition, Outsourcing, Strategy and Technology.

Approach Consulting is a privately-owned business advisory & consulting company, with global experience and success across multiple industry segments. Founded in 2010, we possess deep expertise in providing advisory, optimizing business operations, integrating change and ensuring value predominantly within healthcare, staffing, and technology sectors.

Contact Us: 844-4APPROACH / 844-427-7762 | www.approach-consulting.com